



Minor Civil Works Panel Industry Briefing

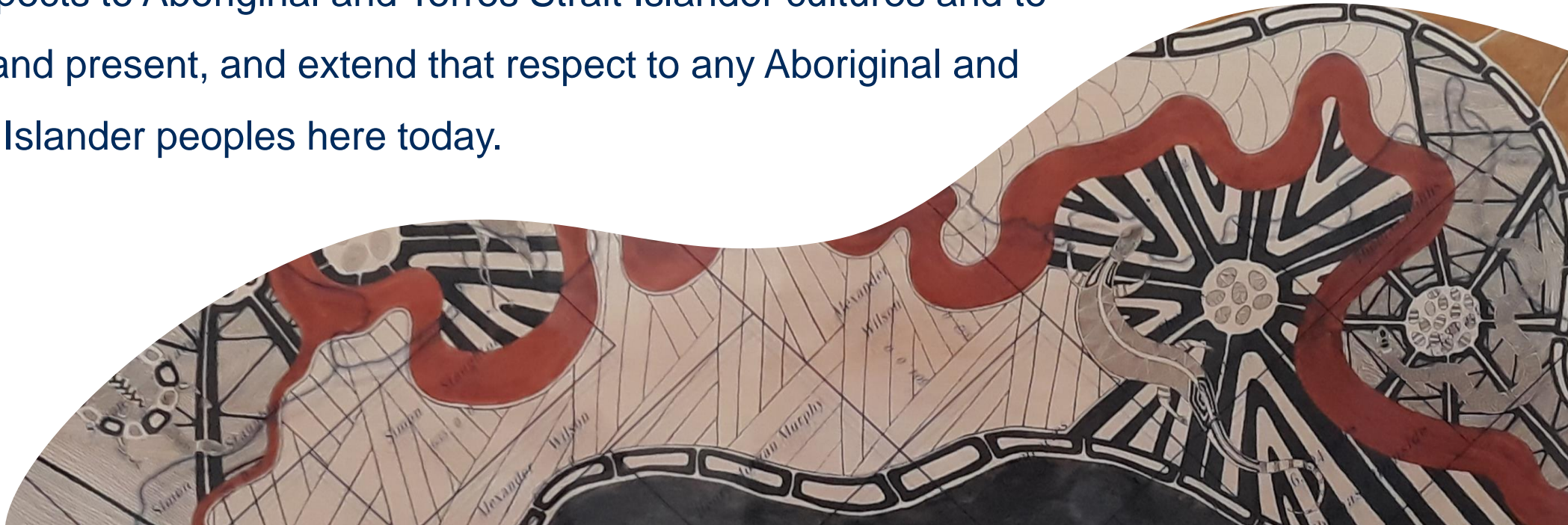
1 May 2024 – Eastern Region

3 May 2024 – Western Region

Acknowledgment of Country

Southern Rural Water acknowledges the Traditional Owners and custodians of Country throughout Victoria and recognises their continuing connection to land, waters and communities.

I pay my respects to Aboriginal and Torres Strait Islander cultures and to Elders past and present, and extend that respect to any Aboriginal and Torres Strait Islander peoples here today.



Industry Briefing Agenda

Slides will be available as PDF and distributed to attendees and include in EOI.

Today's briefing along with questions and answers from both sessions will be recorded and included in EOI.

Pitcher Partners have been engaged by SRW for oversight of this procurement process and are present at today's Industry Briefing.

Those online please mute your microphone and turn off cameras.

1. Who is Southern Rural Water and what do we do and what is important to us

2. Minor Civil Work categories

3. Probity and Tendering

4. Civil Works Panel Contract – Framework Agreement

Who we are

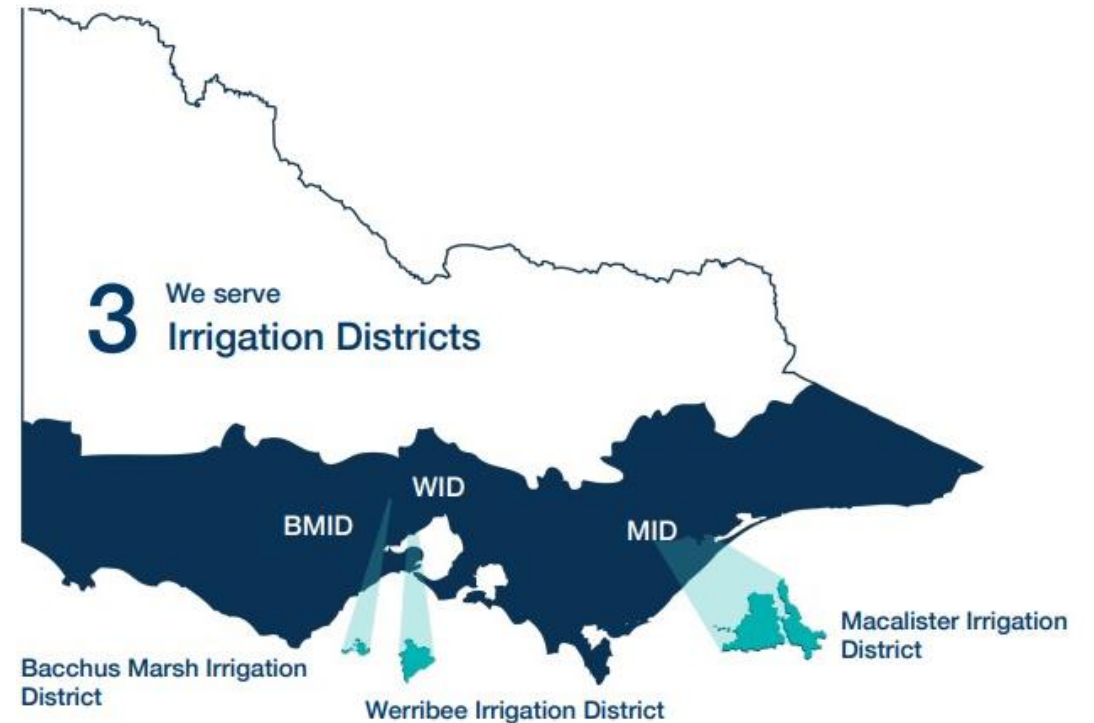
Southern Rural Water (SRW) is a state-owned water corporation.

We supply water to irrigators, power generators, urban water corporations and we work with the Victorian Environmental Water Holder alongside catchment management authorities and Melbourne Water to manage the release of environmental flows.

We service an area of 88,000 square kilometres, stretching from the South Australian border to the New South Wales border and from the Great Dividing Range to the Victorian coastline.

We operate seven major dams, eight diversion weirs, three irrigation districts and manage take and use licences for waterways, licences relating to catchment dams and farm dam registration.

We recognise the important role we play as stewards of water resources, ensuring that we manage them sustainably for the long term.



We manage...



7 Storages

490 GL of storage capacity



8 Diversion weirs

We supply...



Over 700 GL of water entitlements



To over 12,000 rural customers and businesses, plus 5 regional urban water corporations, power generators and the environment

Irrigation

We manage the release and delivery of water to the Werribee, Bacchus Marsh, and Macalister irrigation districts.

This includes operating and maintaining regulated channels, pipeline networks, drainage systems and the supply of recycled water.

Irrigation at a glance

Werribee, Bacchus Marsh & Macalister Totals

Length of channels	573 km
Length of pipes	139 km
Length of drains	475 km
Delivery outlets	2448



Groundwater and rivers

We are delegated under the *Water Act 1989* to manage licensed water use from southern Victoria's unregulated rivers and groundwater aquifers. Our role includes:

- assessing applications to take and use water;
- assessing applications to construct new farm bores and dams (including potentially hazardous farm dams, catchment dams and in-stream dams);
- **metering water use and ensuring compliance with legal requirements; and**
- monitoring rivers and aquifers and applying rosters and restrictions where necessary to protect environmental outcomes.



Managing Dams

We operate and maintain seven dams to harvest water on behalf of irrigators and other bulk entitlement holders, including power generators and urban water utilities.

In addition to the dams, we manage eight weirs and the Willang Yarn balancing storage, all of which help us to manage water flows through our systems.

We also work with catchment management authorities, Melbourne Water and the Victorian Environmental Water Holder to manage the release of environmental flows.

SRW Storages	River	Size (ML)	Dam Assets
Blue Rock	Latrobe	208,000	Gippsland Water, power generators, licensed diverters, Victorian Environmental Water Holder, Department of Treasury and Finance
Lake Narracan	Latrobe	7,230	Power generators, Department of Treasury and Finance
Lake Glenmaggie	Macalister / Thompson	117,640	Macalister irrigators, licensed diverters, Victorian Environmental Water Holder
Rosslynne Reservoir	Maribyrnong	25,400	Greater Western Water, Melbourne Water, licensed diverters
Melton Reservoir	Werribee	14,360	Werribee irrigators, Bacchus Marsh irrigators, licensed diverters
Merrimu Reservoir	Werribee	32,215	Greater Western Water, Werribee irrigators, Bacchus Marsh irrigators, licensed diverters, Victorian Environmental Water Holder
Pykes Creek Reservoir	Werribee	22,119	Werribee irrigators, Bacchus Marsh irrigators, Greater Western Water, licensed diverters

Recreational facilities

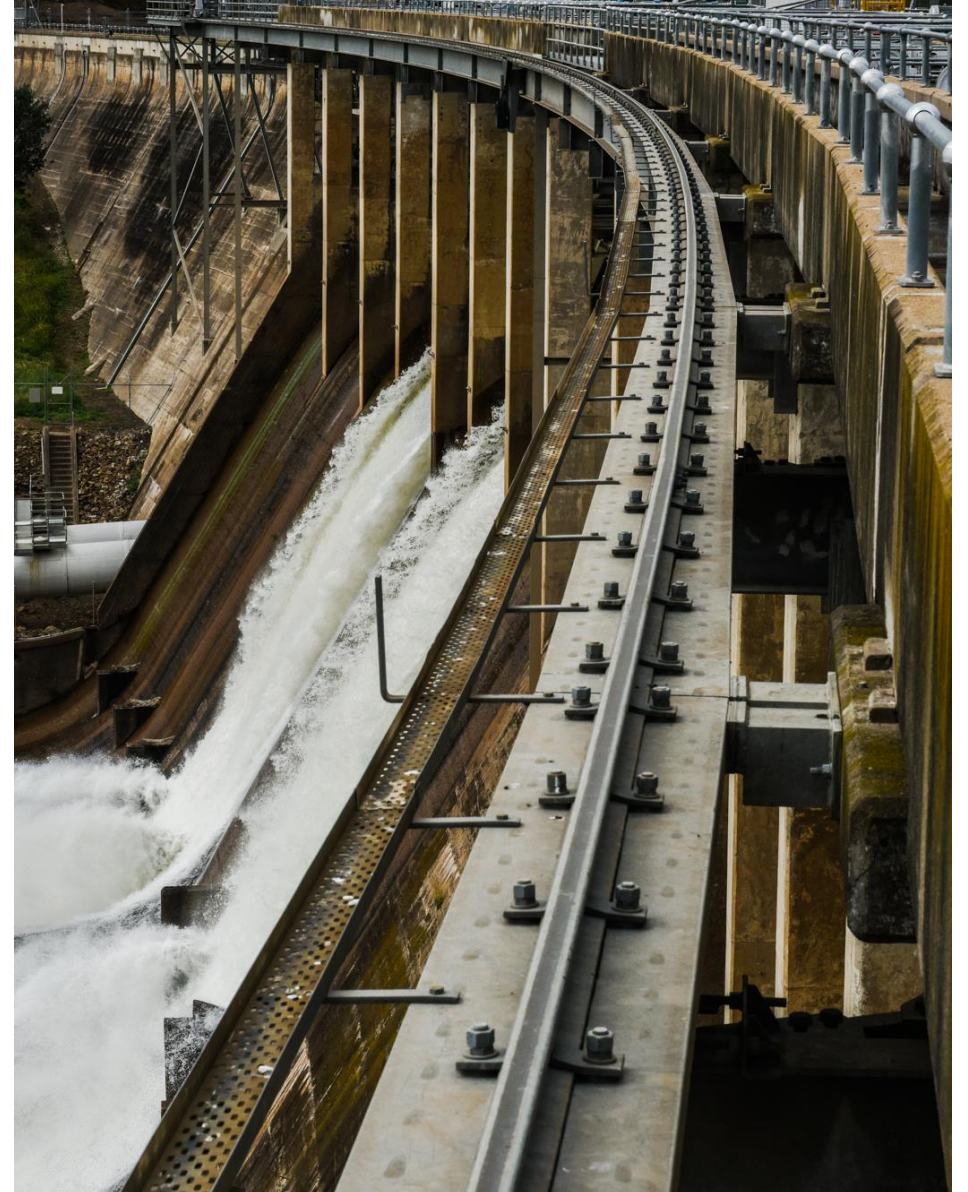
We provide a range of recreational facilities at our storages. These range from picnic grounds, playgrounds and barbecues to boat launching ramps catering for fishing and water-skiing.

In doing so, we cater for a variety of visitors from those engaging in more passive activities like picnicking and fishing at Blue Rock, to the more intensive boating activities including water-skiing and jet-skiing at Pykes Creek, Melton and Lake Glenmaggie.



Emergency management

- SRW is required to meet Part 7A of the Emergency Management Act 2013 and the Emergency Management (Critical Infrastructure Resilience) Regulations 2015.
- The aim of this is to improve the resilience of Victoria's critical infrastructure by taking an 'all communities, all emergencies' approach to emergency risk management.
- SRW has developed an Emergency Risk Management Plan that provides an overview of our emergency risk management framework and demonstrates how we comply with the above obligations



SRW values

SRW's vision is to provide **great value for customers and community through excellence in rural water management.**

We do this with a focus on our ability to anticipate and adapt to the challenges driven by shifts in climate, population, technology, and market forces.

Our aspirations are to provide:

- Customer value through outstanding service.
- Community value to help our regions thrive.
- Excellence in everything we do by empowering our people to deliver results.

Our values statement is: **We are always safe, accountable, working as one team to deliver a lasting legacy.**



Asset Management plan

Asset management action plan which includes a set of priority actions:

- Leadership and accountability,
- Asset planning,
- Asset Acquisition,
- Asset operation,
- Maintenance and asset information.

SRW's Asset Management Policy outlines our approach to achieve customer, shareholder, and stakeholder outcomes by:

- **Embedding asset management as a core business process to achieve environmental sustainability, affordable pricing and minimise whole of life costs.**
- Managing assets to be adaptable to climate change and operationally efficient to ensure the most reliable service to customers and provide ongoing opportunities to optimise their productivity.
- **Complying with relevant legislation and government policy.**
- Managing information and data to optimise decision making to manage SRW resources effectively and efficiently to achieve financial and environmental sustainability.
- Implementing risk-based decision making to assist in prioritising investment that is aligned with the SRW risk position statement and to consider future opportunities.
- **Minimising safety risks to staff and community.**

SRW priorities

SRW is proud to be leading implementation of the priorities below, specified in the government's Water for Victoria policy. Implementation of these priorities strongly aligns with our vision of great value for customers and community through excellence in rural water management and the supporting foundations.

1

Climate change

Undertake activities and provide services that minimise environmental impacts, reduce greenhouse gas emissions, adapt to climate change, increase renewable energy use, and demonstrate reasonable progress in integrating climate change adaptation into planning and decision making across the business.

2

Customer and community outcomes

All aspects of service delivery will be customer and community centred and will continue to build extensive and effective community engagement and partnerships in planning and implementation of service delivery.

3

Water for Aboriginal cultural, spiritual and economic values

Recognise and support self-determination of Aboriginal cultural values and economic inclusion in the water sector.

4

Resilient and liveable cities and towns

Contribute to healthy communities by supporting safe, affordable, high-quality services and resilient, liveable environments.

SRW priorities (cont.)

5

Recognising recreational values

Support the wellbeing of communities by considering recreational values in water management.

6

Leadership and culture

Reflect the needs of our diverse communities and develop strategies and goals that will increase cultural diversity in the workforce and gender equity in both executive leadership and throughout the organisation.

7

Performance and financial sustainability

Improve efficiency and consistency in the reporting of performance while delivering safe and cost-effective water and wastewater services in a financially sustainable way.

8

Compliance

Apply a zero-tolerance approach to unauthorised water take and adopt a consistent risk-based approach to manage compliance and enforcement with improved oversight and reporting.

Capital projects forecast summary

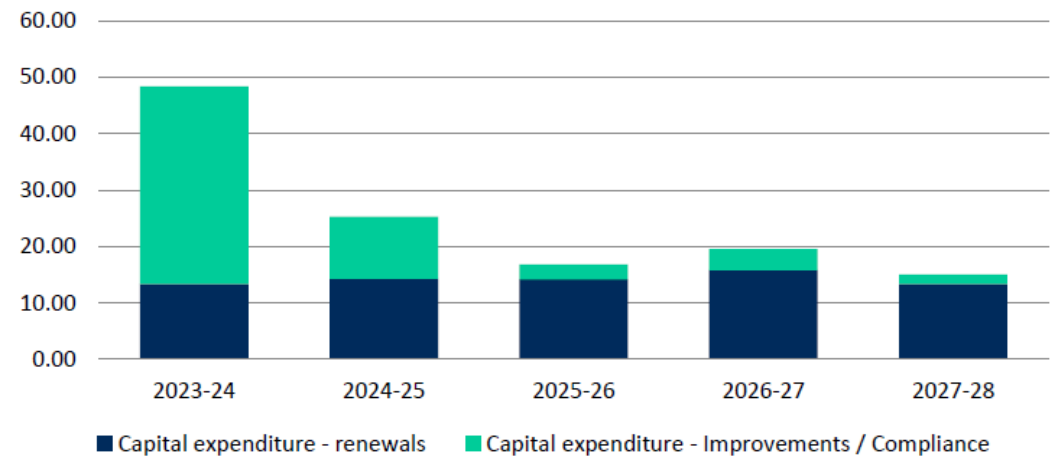
We plan to invest \$125 million in capital works over the 2023-28 regulatory period.

The key drivers of this investment are renewal and compliance.

This expenditure includes \$19 million of grant funding from government and \$13 million of funding provided by the sale of water entitlements to customers.

Therefore, only \$93 million is sought to be recovered from customers through the regulatory asset base.

Capital expenditure forecast (\$m)



Prioritisation criteria	Total value over regulatory period
Existing projects already commenced and yet to be completed	\$43.3 million
New projects in the 2023-2028 regulatory period	
Renewal program works under \$150,000	\$22.3 million
Risk	\$29.5 million
Compliance / Safety	\$25.7 million
Additional customer benefit	\$4.3 million
Total	\$125.1 million

Minor civil works categories

Access track works

- Natural soil tracks
- Gravel tracks
- Asphalt tracks

Minor civil works

- Erosion control
- Dewatering
- Flood rectification
- Drainage (cleaning and profiling)
- Channel rehabilitation
- Pipeline works including repairs and relaying works

Fencing

- Farm fencing
- Security fencing
- Custom fencing (bollards, post and rail, damaged gates, etc.)

Minor building and facilities works

Recreational and operational facilities repairs, and refurbishment works, including but not limited to carpentry, electrical works, plumbing works and signage.

Vegetation and pest management

- Tree - maintenance removal
- Weed and vegetation control (including submerged and emergent weeds)
- Vegetation planting (reforestation)

Minor asset structure civil works

- Bridges, culverts, siphons
- Regulators, meter outlets, walkways and handrails

Minor civil works forecast

Grouping / Location	Minor Asset Structure Works	Minor Earthworks	Vegetation and Pest Management	Minor Building and Facilities Works	Access Track Works	Fencing	Total Estimate (\$)
Total Estimate Value for Civil Works Planned to FY2028/29	\$2.7m	\$2.5m	\$1.2m	\$0.7m	\$3.5m	\$0.6m	\$11.2m
<i>Reservoirs, Dams and Weirs- East</i>	\$ 30k	\$1,689k	\$208k	\$ 67k	\$1,690k	\$ 37k	\$3,722k
<i>Reservoir, Dams and Weirs- West</i>	-	\$ 660k	\$758k	\$241k	\$ 858k	\$278k	\$2,794k
<i>Recreational Facilities- East</i>	-	-	-	\$295k	\$ 210k	-	\$505k
<i>Recreational Facilities- West</i>	-	-	-	\$139k	-	-	\$139k
<i>Irrigation Districts– Macalister</i>	\$960k	-	\$253k	-	\$594k	\$260k	\$2,067k
<i>Irrigation Districts– Werribee and Bacchus Marsh</i>	\$1,730k	\$ 105k	-	-	\$ 150k	\$ 50k	\$2,034k

Probity

Southern Rural Water will ensure all personnel involved in this approach to market comply with all relevant legislative and regulatory requirements relating to probity.

Legislative and regulatory requirements

- Project Development and Construction Management Act 1994 (Vic)
- Ministerial Direction for Public Construction
- Instructions for Public Construction in Victoria
- Goods and Services Policies mandated by the VGPB

SRW Probity requirements

- Acting with integrity, accountability and impartiality
- Ensuring market equality
- Consistent and transparent processes
- Secure and confidential information
- Identifying, managing and resolving conflicts of interest
- Aligning procurement processes with capability
- Engaging a probity practitioner where warranted

Probity – Tenderer responsibilities

Conflict of Interest

Tenderers are required to declare actual, potential or perceived Conflicts of Interest.

Gifts, benefits and hospitality

Tenderers with a declared interest in the entire tender process must not offer any gifts or other benefits or hospitality to Southern Rural Water.

Communication

With the exception of this briefing, Tenderers must only communicate with the Southern Rural Water contact person(s) nominated in the tender documentation via the TenderLink portal.

Confidentiality

Tenderers must not use any information obtained in this approach to market activity for any purpose other than preparing a response to Southern Rural Water.

Procurement timeline

Milestone	Indicative Date
Industry Briefing East	1 May 2024
Industry Briefing West	3 May 2024
EOI Release	By end of May 2024
EOI Close	By end of June 2024
Limited RFT Release	By end of July 2024
Limited RFT Close	By end of August 2024
Framework Agreement Execution	By end of September 2024

Procurement approach

The procurement strategy for the Minor Civil Works Panel will involve a multi-stage market engagement comprising of:

- Open public Expression of Interest (EOI),
- Request for Tender (RFT) that is limited to selected Tenderers based on assessment of the responses to this EOI.

Stage 1 – Expression of Interest

The Expression of Interest will cover:

- Legal entity details
- Financial details
- Insurances
- Victorian Supplier Code of Conduct
- Declaration of probity issues
- Occupational health and safety
- Industrial relations management
- Environmental management
- Quality management
- Ability to deliver work categories
- Previous performance
- Organisational capability

Stage 2 – Limited RFT

- EOI Combined Score
- Schedule of rates

Expression of Interest Evaluation Criteria

Non-qualitative criteria	
EOI Deed Poll	<p>The EOI Evaluation Panel will assess this criterion on a ‘Pass’ or ‘Fail’ basis when evaluating the Tenderer’s response.</p> <p>If an EOI submission fails any mandatory criteria, it may not be considered further.</p>
EOI Schedule 1 - Legal entity	
EOI Schedule 2 - Financial details	
EOI Schedule 3 - Insurance details	
EOI Schedule 4 - Commitment to the Victorian Supplier Code of Conduct	
EOI Schedule 5 - Declaration of probity issues	
EOI Schedule 6 - Occupational health and safety	
EOI Schedule 7 - Industrial relations management	

Qualitative criteria	Weighting
EOI Schedule 8 - Environmental Management	To be determined
EOI Schedule 9 - Quality Management	To be determined
EOI Schedule 10 - Ability to deliver work categories	To be determined
EOI Schedule 11 - Previous performance	To be determined
EOI Schedule 12 - Organisational capability	To be determined

Evaluation Criteria (cont.)

The Construction works within the Minor Civil Works Panel are required to be compliant with Ministerial Directions for Public Construction procurement.

More information on Ministerial Directions can be found [here](#).

Mandatory evaluation criteria which apply to Minor Civil Works Panel:

- Occupational Health and Safety Management
- Industrial Relations Management

Occupational Health and Safety Management

Evaluation criteria will need to be met to pass the Expression of Interest.

[Ministerial Instruction 3.7.3 Attachment 1](#)

Industrial Relations Management

Evaluation criteria will need to be met to pass the Expression of Interest.

[Ministerial Instruction 3.7.3 Attachment 2](#)

Evaluation criteria (cont.)

Environmental management

Construction works within the Minor Civil Works Panel must be completed in accordance with Environment Protection Act.

Tenderers can demonstrate third party accreditation for Environment Management System AS/NZS ISO14001 or demonstrate compliance against SRW Environmental requirements.

Quality management

Tenderers can demonstrate third party accreditation for Quality Management System AS/NZS ISO9001 or demonstrate compliance against SRW Quality requirements.

Framework agreement approach

Form of Contract within the Framework Agreement:

- VPS Medium Works Contract (Short Form)

The agreement between Southern Rural Water and the Contractors will be non-exclusive and Southern Rural Water reserves the right to use other alternative Contractors at its discretion.

The proposed term of the Framework Agreement will be three (3) years with the option of two (2) one (1) year extensions. The option to extend the Framework Agreement will be based upon KPIs of works performed throughout the initial term.

Work allocation under Framework Agreement

- Works with a budget estimate of less than \$75,000 will be allocated to contractors by SRW.
- Works with a budget estimate of greater than \$75,000 will be competitive request for pricing from more than 1 contractor.
- Engagements will be up to the value of \$1 million.

Framework Agreement pricing

Pricing will be in the form of:

- Schedule of rates for standard specified works
- Schedule of rates for provision of plant
- Schedule of hourly rates for standard services
- Penalty rates for unplanned (emergency) works
- Materials at cost +

TenderLink

All current Southern Rural Water tenders can be viewed on SRW's e-procurement portal:

<https://portal.tenderlink.com/srw/alltenders>

Additionally, all registered Industry Briefing attendees will be notified via email that the Expression of Interest has been published.

Questions

If you have questions
after this presentation,
please email Wendy
Morrow.

wendym@srw.com.au

